# Ketan Damle

# Product Designer | Fintech | 0-to-1 Products

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My journey started in design, driven by a need to understand the 'why' behind user behavior. In a fast-paced fintech startup, I stepped up to fill the PM gap, taking a product from a whiteboard concept to a market reality. I thrive on turning messy user research into a clear strategy and shipping products that work. I'm ready to bring this hands-on, user-first approach to a full-time Product Design role.

# Experience

# Qwark (formerly Unmaze) | Mumbai

Oct 2023 - Present

#### Founding Designer & Product Strategist

- Established the complete brand identity for Unmaze and Qwark, covering logo, typography, and social media.
- Validated the product direction and shaped the roadmap by conducting 50+ user interviews, analyzing 800+ survey responses, and testing a fully functional, variable-driven Figma prototype with over 20 users.
- Created a scalable design system using Figma tokens that streamlined prototyping & engineering handoffs.
- Built the core "Journeys" feature to deliver personalized financial portfolios based on user cash flow & goals.
- Designed and built the company websites in Framer, eliminating development overhead for the website.
- Collaborated with the founder to create the investor pitch deck, shaping the narrative for fundraising.

#### Product Lead

- Launching a 0-to-1 wealth advisory product, managing the full lifecycle to acquire 1000+ users in the Q1.
- Owned product metrics using Firebase & Google Analytics, delivering insights that drove product strategy.
- Led integration initiatives between Qwark and various NBFCs, contributing to product growth.
- Crafted detailed PRDs for key fintech API integrations (Account Aggregator & KYC), enabling aggregated financial views for users and ensuring SEBI compliance.
- Improved developer handoff with detailed user flow diagrams that covered all edge cases & error states.

### Contlo | Bangalore

Jan 2023 - Jul 2023

#### Product Design Intern

- Contributed to the core user journey and information architecture for the world's first E-commerce AGI, focusing on product ideation and initial feature definition that shaped the MVP.
- Creating a robust design system based on ANT design system for rapid prototyping and development.
- Designed the UX of **Serfo**, a B2B CPaaS product, focusing on user journeys and IA to optimize the UX.

## Arya Chanakya Consulting Co. | Nagpur

Jun 2022 - Dec 2022

#### **Product Design Consultant**

• Identified 15+ critical usability issues by performing a heuristic evaluation of the existing mobile app and an in-depth competitor analysis; proposing high-impact solutions that were implemented in the new app.

# Education

Next Leap 2025

Product Management Fellowship

MIT ID Indore 2021 - 2023

M.Des Industrial Design

### Indian Institute of Technology, Kharagpur

2016 - 2020

Bachelor of Technology Mechanical Engineering

# **Projects**

## Appointment Booking Platform (Psychologist) | Freelance

July 2025 - Current

- Architected a full-stack solution for booking therapy sessions, utilizing a monorepo structure to manage both the **client-facing web app** and the **admin dashboard**.
- Developed the platform using Next.js (React) and MongoDB, deploying both applications to Vercel.
- Leveraged generative AI (including Google AI Studio) through precise prompt engineering to accelerate development, optimize code, and find solutions.
- Integrated Google Authentication for secure user login and Google Analytics to track user engagement.
- Implemented a third-party integration with **Zoho Booking** to streamline the scheduling process for both clients and the psychologist.
- Built a dedicated admin dashboard for the psychologist to manage sessions, clients, and availability.

## Personal Finance Dashboard | Self-Project

May 2025 - June 2025

- Developed a full-stack personal finance dashboard using the MERN stack (React, Node.js, MongoDB) that integrated with Groww APIs to provide real-time stock tracking and actionable investment insights.
- Integrated the Gemini API to analyze market trends after discovering Groww's API limitations made it non-viable for the data-intensive needs of algorithmic trading.

## PCOS | FemCare Mobile App for PCOS Patients

Aug 2022 - Sep 2022

- Conducted the end-to-end UX research and design process, personally interviewing **13** qualitative stakeholders (9 patients, 2 parents & 2 gynecologists) to identify core problems.
- Performed competitive analysis and summarized the findings into 4 detailed user personas & empathy
  maps, and a problem statement.
- Conducted open/closed *card sorting* with 8 users to build & validate a data-driven Information Architecture.
- Designed key user flows (e.g., onboarding, consultation booking) & a sitemap to guide the final prototype.

# Skills

#### **Product Management**

Product Strategy, Product Roadmap, Market Analysis, Competitive Analysis, A/B Testing, KPI Definition & Tracking, User Stories, Stakeholder Management, Go-to-Market Strategy.

#### **User Experience**

User Interviews, User Persona, Empathy Mapping, Journey Mapping, Wireframing, Prototyping, Information Architecture, Usability Testing, Heuristic Evaluation.

#### **Design Softwares**

Figma, Figjam, Photoshop, Framer, Jira, Notion, Balsamiq, WIX, After Effects, Cursor Al

#### **Technical**

React.js, Node.js, MongoDB, RESTful APIs, Git, Firebase (Google Analytics), Postman.